



Visit Eau Claire (VEC) is currently recruiting qualified applicants to be considered for employment for the Group Sales and Services Manager position.

ABOUT THE ORGANIZATION

VEC is the Eau Claire Area's official destination marketing and management organization (DMO). VEC's mission is to effectively market the Eau Claire area as a destination for conventions, group tour, and leisure markets; to promote regional economic growth; to enhance the area's overall identity and image; to sell fun, promote fun, and most importantly -- Have FUN! VEC is also the parent organization for the Eau Claire Area Sports Commission (ECASC).

The organizational core values are foundational to the work of VEC and the expectation of all team members. These values shape what we do and the roles and responsibilities of all team members. The core values include:

- Teamwork
- Knowledge
- Commitment
- Productivity
- Accountability
- Political Awareness
- Future Growth and Visioning

ABOUT THE POSITION

The **Group Sales and Services Manager** is responsible for marketing the Eau Claire area as a destination for conventions and meetings of all sizes, working to direct this business toward assessed hotels and motels, and other partner firms. Additionally, the Group Sales and Services Manager is responsible for providing excellent client experiences through the communication and delivery of Visit Eau Claire programs. The Group Sales and Services Manager will report to the Director of Operations of Visit Eau Claire. This is a full-time exempt position, averaging 40 – 45 hours per week.

Knowledge and Education Required

- Four-year degree is preferred
- Candidate must possess prior experience in sales; specific sales experience in the hotel, attraction, group tourism, or meeting industry is preferred
- Sales Management experience is a plus

View the position description and other pertinent information at:

<https://www.visiteauclaire.com/partners/employment/>

Qualified individuals interested in being considered for the position are invited to apply by submitting a cover letter, resume and salary history to:

Marni Waznik, REALiving Consultant
406 Technology Drive East
Menomonie, WI 54751
MWaznik@REALiving.com

No phone calls please.

Deadline for application is Monday, May 19, 2017 at 5:00 p.m. CST.

For more information about Visit Eau Claire, please visit: <http://www.visiteauclaire.com>

Visit Eau Claire is an equal opportunity employer and bases all employment decisions on merit, qualifications and competence.

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